



Centre for Social Justice – Job Description

Job Title:	Senior Development Manager
Reporting To:	Development Director
Contract Type:	Permanent
Hours:	Full-time, 35 hours per week (Mon-Fri)
Location:	Westminster, London
Annual leave:	25 days + 3 additional days between Christmas & New Year
Salary:	£40-50,000
Apply:	Please submit your CV and one-page cover letter in a pdf format by 23.59 on the 9th October 2026 to https://hr.breathr.com/v/senior-development-manager-48828 If you require adjustments or a different format for your application, please email us. You must have the right to work in the UK, unfortunately we are unable to sponsor visa applications. We're looking for real-world experience and genuine voices. Please submit original applications; our interview process will explore your ideas in depth

THE ORGANISATION

Founded in 2004, the Centre for Social Justice (CSJ) is one of the UK's most influential think tanks. We're here to challenge conventional thinking and put social justice at the heart of politics. Our goal is to break the cycle of poverty by tackling its root causes, not just managing the symptoms.

Our work has helped shape some of the most significant welfare and justice reforms in a generation. We focus on five interconnected pathways to poverty:

- Educational failure
- Family breakdown
- Economic dependency and worklessness
- Addiction
- Serious personal debt

We don't do this from behind desks. We're powered by the lived experience and insights of frontline charities - especially through the CSJ Foundation and our national Alliance of poverty-fighting organisations. These grassroots groups are the unsung heroes tackling Britain's toughest social issues, and we want to amplify their voice in politics, media, and philanthropy.

This is a critical moment for the CSJ. We're scaling up our research, events, digital platforms, philanthropy and external engagement - and this role is central to that growth.

THE ROLE

The CSJ is seeking a highly strategic, proactive and ambitious individual to join our busy Westminster office. As part of a small, high-performing team, you will play a key role in engaging high-net-worth

donors, securing income against targets, raising the profile of our work, and helping to steward and grow our exceptional supporter base.

While previous fundraising experience would be an advantage, it is not essential. More important is that you are someone who can quickly grasp our organisation and funding model, produce compelling, high-quality written proposals, and communicate with confidence and credibility to senior and influential stakeholders.

KEY RESPONSIBILITIES

The successful candidate will work within the Development team & take a leading role in delivering the CSJ's fundraising strategy. Responsibilities include:

- Increasing the number and range of donors through prospecting, donation solicitation and the securing of new relationships, with a focus on high-net-worth individuals
- Developing and implementing strategies to secure donations from new and existing donors on a multi-year basis
- Maintaining meticulous records of all fundraising activities in a timely manner on the CSJ's CRM database (Salesforce)
- Engaging on a regular basis with the CSJ's policy and communications teams to remain informed of all ongoing and upcoming policy projects
- Drafting high-quality fundraising proposals, impact reports and related donor facing correspondence
- Ensuring that exceptional relationship management characterises all fundraising work and impact reporting is communicated to relevant donors
- Representing the CSJ externally and being an ambassador for its vision, mission, and values
- Supporting our Events team in delivering exceptional fundraising events from guest list formation to execution of events
- Producing financial updates and analysis for the CSJ senior team

THE PERSON

- Proven experience in high value fundraising (working with Philanthropists, Corporates and/or Trusts and Foundations), preferably in the political and/or charitable sectors
- Experience of engaging and influencing high-profile and/or high-net-worth individuals and organisations
- Strong analytical skills, with the ability to understand and summarise complex public policy ideas
- High level verbal communication and presentation skills, including experience developing high-quality pitches and proposals
- A commitment to the CSJ's vision, mission, and values
- An interest in current affairs, politics and the social justice agenda
- Meticulous attention to detail, highly organised, calm under pressure and with a high degree of personal integrity
- A collaborative team player with initiative and a positive "can do" attitude