

<b>Job Title:</b>	Head of Partnerships
<b>Reporting To:</b>	Development Director
<b>Contract Type:</b>	Permanent
<b>Hours:</b>	Full-time, 35 hours a week (Monday-Friday)
<b>Closing Date:</b>	28 <sup>th</sup> March 2025
<b>Location:</b>	Westminster, London
<b>Salary:</b>	£50-£60,000
<b>Apply:</b>	<p>Please read the job description in full. If you feel you qualify for the role, please send your CV and a covering letter (a maximum of one page) to <a href="mailto:recruitment@centreforsocialjustice.org.uk">recruitment@centreforsocialjustice.org.uk</a> by 23.59 on 28<sup>th</sup> March 2025. Should you need to make an application in a different format or require any adjustments as part of the application process, please do not hesitate to email us.</p> <p>You must have the right to work in the UK, unfortunately we are not able to sponsor visa applications.</p> <p>It is easier to spot applications created via LLMs, such as ChatGPT, than you think - we strongly encourage you not to do this as we are using the application process to assess your experience, ability and skills, and will be asking probing questions at interview stage to follow up on your responses.</p>

## THE ORGANISATION

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Established in 2004, the Centre for Social Justice (CSJ) is an independent think tank that studies the root causes of Britain’s social problems and seeks to address these through innovative policy recommendations to government. The CSJ has changed the landscape of our political conversation by putting social justice at the heart of British politics. This has led to some of the biggest welfare reforms in a generation.

Much of the CSJ’s work is organised around five pathways to poverty, first identified in our ground-breaking 2007 report, Breakthrough Britain. These are: educational failure; family breakdown; economic dependency and worklessness; addiction to drugs and alcohol; severe personal debt. Further social justice projects are developed in response to societal needs, the political landscape or funding opportunities.

Our research is informed by experts and, just as importantly, our CSJ Foundation and poverty-fighter’s Alliance, a unique group of charities, social enterprises and other grass-roots organisations that work with individuals facing some of the most challenging and complex social problems. Their work is fundamental to our understanding of the issues faced by our poorest communities. The CSJ will continue to make the case to government and those developing policy for an ambitious approach to tackling the root causes of poverty.

This is a pivotal moment to join the CSJ. We are expanding our team with key hires, exploring groundbreaking policy areas for the first time in the UK think tank sector, and strengthening our engagement with the new government. Additionally, we have several high-profile events on the horizon, making this an exciting opportunity to be part of our growing impact.

## THE ROLE

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The CSJ is looking for an exceptional and ambitious senior fundraiser to work in our busy Westminster office. Working as part of a small team, you will be at the forefront of engaging a range of new donors, securing

income against targets, raising the profile of our work and supporting other team members to maintain, grow and steward our incredible supporters.

## THE PERSON

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- Significant experience in high value fundraising (working with Philanthropists, Corporates and Trusts and Foundations), preferably in the political and/or charitable sectors
- A proven track record of soliciting six figure donations
- Experience of engaging and influencing high-profile and high-net-worth individuals and corporates
- Strong analytical skills, with the ability to understand and summarise complex public policy ideas
- High level communications skills, pitch writing ability, and experience with public speaking
- A commitment to the CSJ's vision, mission and values
- An interest in current affairs, politics and the social justice agenda
- Meticulous attention to detail and calm under pressure
- A collaborative team player with initiative and a positive "can do" attitude
- Highly organised, discrete, and with a high degree of personal integrity

## MAIN RESPONSIBILITIES

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The successful candidate will work within the Development team & take a leading role in helping to deliver the CSJ's fundraising and financial year income targets. Tasks include:

- Increasing the number and range of supporters through prospecting, donation solicitation and the securing of new relationships, with a focus on corporate partnerships
- Contributing to, leading and implementing strategies to secure donations from existing and new major donors on a multi-year basis
- Maintaining meticulous records of all fundraising activities on the CSJ's CRM database (Salesforce)
- Ensuring that fundraising proposals, impact reports and related donor facing correspondence are delivered to a high standard
- Ensuring that exceptional relationship management characterises all fundraising work and impact reporting is communicated to relevant donors
- Leading and delivering exceptional CSJ fundraising events
- Representing the CSJ externally and being an ambassador for its vision, mission, and values
- Producing financial updates and analysis for the CSJ senior team
- Other duties that arise from time to time

[www.centreforsocialjustice.org.uk](http://www.centreforsocialjustice.org.uk) | @csjthinktank

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